

GLOBAL, INTEGRATED AUTOMOTIVE AND INDUSTRIAL SUPPLIER

This automotive and industrial supplier of high-precision components and systems in engine, transmission and chassis applications is one of the leading development partners for mass production. They are a pioneering provider of spare parts that maintain their value and complete repair solutions.



Challenge

In 2015, the supplier had a major win securing a stock lift with LordCo Parts Ltd., facing not only an exciting business opportunity but also a logistical challenge. Their existing transportation provider could not handle the volume surge or the unique requirements - particularly the short timeline required to move the increased volume from Ohio to British Columbia. They needed a solution that could address their need to both:

1. Restock 90 LordCo locations with the supplier's own parts (approximately 20 truckloads), and
2. Complete the restock in just two weeks.



Solution

ONE For Freight assessed the supplier's challenge and considered all possible modes and means of transportation. Based on the unique challenges of the task, ONE For Freight created a customized multi-modal solution where all products would be shipped to a partner hub in Vancouver, and then re-distributed to the LordCo locations.



Result

By implementing the ONE For Freight solution, the supplier was able to:

- Complete the stock lift on deadline
- Avoid any contract violations and associated fines

Now, ONE For Freight's model services all of the supplier's Canadian business from Ohio. By implementing a custom schedule and shipping semi-weekly through the Milton ONE For Freight facility, they were able to reduce their damages to zero, thus saving approximately \$40,000 US a year.

Contact us!

Learn more about how our innovative solutions can work for you.

1.800.363.5143 | www.solutions.oneforfreight.com