

## A SINGLE-SOURCE SOLUTION

This leader in the automotive aftermarket is backed by more than 95 years of experience. It designs, engineers, manufactures and distributes over 40,000 of the highest-quality engine management products in some of the most advanced-technology categories.



### Challenge

Traditionally this company used a mix of U.S. common carrier and full truckload to ship its products either directly to Canadian clients or to its Canadian distribution centre. This was unnecessarily adding costs and threatening deadlines, because the company's transportation partners weren't optimizing shipments or filling trucks to capacity.



### Solution

ONE For Freight completed an audit on the company's existing shipping process, including an evaluation of historical volume data and its customers and destinations. ONE For Freight was then able to develop a custom transportation solution that eliminated the need for U.S. common carriers by co-mingling the company's Canadian client freight with its intra-company inventory to the Canadian distribution centre (which was traditionally shipped separately as a full truckload).



### Result

This new solution enabled the company to eliminate its U.S. common carrier completely. Now that its freight is managed by a single source, the company can enjoy administrative efficiencies and consistency with communication and points of contact. The new solution has significantly less room for error and damage, resulting in the elimination of formal damage claims to freight, saving the company both time and money.

## Contact us!

Learn more about how our innovative solutions can work for you.  
1.800.363.5143 | [www.solutions.oneforfreight.com](http://www.solutions.oneforfreight.com)